(b) If the applicant does not satisfactorily provide materials or resolve any issue so that necessary changes can be made prior to the earliest contract change date.

## § 400.712 Research and development reimbursement, maintenance reimbursement, and user fees.

- (a) Submissions approved by the Board for reinsurance under section 508(h) of the Act may be eligible for a one time payment of research and development costs and maintenance costs for up to four reinsurance years, as determined by the Board after the date such costs have been approved by the Board. Reimbursements made under this section will be considered as payment in full for research, development, and maintenance, as applicable, for any policy or plan of insurance and any property rights to the policy or plan of insurance.
- (b) For submissions submitted to the Board for reinsurance after publication of this subpart, an estimate of a request for reimbursement of research and development costs and maintenance costs, as applicable, must be included with the original submission to the Board in accordance with this section. These estimates will only be used by FCIC for the purpose of tracking potential expenditures and will not provided a basis for making any reimbursements under this section. Documentation of actual costs allowed under this section will be used to determine any reimbursement.
- (c) For a submission approved by the Board, or submitted to the Board, prior to publication of this subpart, a reguest for reimbursement for research and development costs and estimated maintenance costs must be received within 60 days following publication of this subpart or approval of the submission by the Board. This request should be sent to the Deputy Administrator, Research and Development (or any successor), Risk Management Agency, 6501 Beacon Drive, Stop 0812, Kansas City, MO 64133-4676, and also provide one identical copy of each submission to the Administrator, Risk Management Agency, 1400 Independence Ave., Stop 0801, Room 3053 South Building, Washington, D.C. 20250-0801.

- (d) To be eligible for any reimbursement under this section, FCIC must determine that a submission is marketable
- (e) To be considered for reimbursement in any fiscal year, complete and final requests for research and development costs and maintenance costs, as applicable, must be received by FCIC not later than August 1. For 2001 fiscal year only, FCIC may consider reimbursement for research and development costs on approved submissions for any request received by September 1, 2001. Given the limitation on funds, regardless of when the request is received, no payment will be made prior to September 15 of the applicable fiscal year.
- (f) There are limited funds available on an annual fiscal year basis as contained in the Act. Therefore, requests for reimbursement will not be considered in the order in which they are received. Consistent with paragraphs (g), (h), (i), (j), and (l) of this section, if all applicants' requests for reimbursement of research and development costs and maintenance costs in any fiscal year:
- (1) Do not exceed the maximum amount authorized by law, the applicants may receive the full amount of reimbursement authorized under these subsections.
- (2) Exceed the amount authorized by law, each applicant's reimbursement will be determined by dividing the total amount of each individual applicants' reimbursable costs authorized in paragraphs (g), (h), (i), (j), and (l) by the total amount of the aggregate of all applicants' reimbursable costs authorized in paragraphs (g), (h), (i), (j), and (l) for that year and multiplying the result by the amount of reimbursement authorized under the Act.
- (g) The amount of reimbursement for research and development costs and maintenance costs, as applicable, will be determined based on the amount of reimbursement authorized under paragraph (f) of this section, adjusted for the complexity of the policy, plan of insurance, or rates of premium, as determined by FCIC, and the size of the area in which the policy, plan of insurance, or rates of premium may be offered.

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- (1) Policies or plans of insurance that offer new and innovative coverages that are not currently available will be eligible for a higher reimbursement than policies or plans of insurance that are, or have components that are, based on existing policies or plans of insurance.
- (2) Policies or plans of insurance that offer new premium rating or market price methodologies will be eligible for a higher reimbursement than policies or plans of insurance that use existing premium rating or market price methodologies.
- (3) Policies or plans of insurance that cover new commodities that are not otherwise covered by crop insurance or that offer innovative coverage and original policy language will be eligible for a higher reimbursement than policies or plans of insurance for commodities for which insurance is currently available.
- (4) Policies or plans of insurance that may be offered for sale nationwide or in large geographical regions will be eligible for higher reimbursement than those that are applicable to only a few counties or states or a small geographical region.
- (5) Any reimbursement under this subpart will be scored as follows:
  - (i) Complexity scores:
  - (A) Basic or Common Provisions:
- (1) Uses existing policies or plans of insurance: 0.05
- (2) Contains modifications to existing policies or plans of insurance: 0.10
- (3) Original (See paragraph (g)(3) of this section): 0.20
- (B) Crop Provisions and Special Provisions:
- (1) Uses existing policies or plans of insurance: 0.05
- (2) Contains modifications to existing policies or plans of insurance: 0.10
- (3) Original (See paragraph (g)(3) of this section): 0.20
- (C) Market prices:
- (1) Uses existing policies or plans of insurance: 0.05
- (2) Contains modifications to existing policies or plans of insurance: 0.10
- (3) Original (See paragraph (g)(3) of this section): 0.20
  - (D) Rates of Premium:
- (1) Uses existing policies or plans of insurance: 0.05

- (2) Contains modifications to existing policies or plans of insurance: 0.10
- (3) Original (See paragraph (g)(3) of this section): 0.20
  - (E) Underwriting:
- (1) Uses existing policies or plans of insurance: 0.05
- (2) Contains modifications to existing policies or plans of insurance: 0.10
- (3) Original (See paragraph (g)(3) of this section): 0.20
  - (ii) Geographic scope scores:
- (A) Potential national availability: 0.10
- (B) Potential regional, state or county availability: 0.05
- (6) In accordance with paragraph (e) of this section, those policies or plans of insurance that receive a summed total score for both complexity and geographic scope that is:
- (i) Equal to or greater than 0.6 may receive the full amount of reimbursement approved by the Board under paragraphs (h), (i) or (j) of this section;
- (ii) Greater than 0.25 but lower than 0.60 will receive a reimbursement that is not greater than 75 percent of the full amount of reimbursement approved by the Board under paragraphs (h), (i) or (j) of this section; and
- (iii) Equal to or less than 0.25 will receive a reimbursement that is not greater than 50 percent of the full amount of reimbursement approved by the Board under paragraphs (h), (i) or (j) of this section.
- (h) For those submissions that were approved by the Board prior to the date of publication of this subpart, reimbursement for research and development costs will be determined in accordance with paragraph (i) of this section or by multiplying the average number of policies earning premium each crop year since inception of the policy or plan of insurance by \$7.00 and multiplying the result by the complexity and scope score from paragraph (g) of this section.
- (i) For those submissions submitted to the Board prior to the date of publication of this subpart but not yet approved, or submitted to the Board for approval after the date of publication of this part, research and development costs must be supported by itemized

statements and supporting documentation (copies of contracts, billing statements, time sheets, travel vouchers, accounting ledgers, etc.). Actual costs submitted will be examined for reasonableness and may be adjusted at the sole discretion of the Board.

- (1) Allowable research and development expense items (directly related to research and development of the submission only) may include the following;
- (i) Straight-time hourly wage, exclusive of bonuses, overtime pay, or shift differentials (One line per employee, include job title, total hours, and total dollars. Compensation amounts will be compared with the Occupational Employment Statistics Survey, published each January by the U.S. Department of Labor, Bureau of Labor Statistics);
- (ii) Benefit cost per employee (Benefit costs are considered overhead and will be compared with the Employment Cost Index Annual Employer Cost Survey published each March by the U.S. Department of Labor, Bureau of Labor Statistics.):
- (iii) Contracted expenses (include a copy of the contract, billing statements, accounting records, etc.);
- (iv) Professional fees (include the job title, straight-time hourly wage, total hours, and total dollars);
- (v) Travel and transportation (One line per event, include the job title, destination, purpose of travel, lodging cost, mileage, air or other identified transportation costs, food and miscellaneous expenses, other costs, and the total cost);
- (vi) Software and computer programming developed specifically to determine appropriate rates, prices, or coverage amounts (Identify the item, include the purpose, and provide receipts or contract or straight-time hourly wage, hours, and total cost. Software developed to calculate premiums or losses, or development of software to send or receive data between the producer, agent, approved insurance provider or RMA or such other similar software may not be included as an allowable cost.);
- (vii) Miscellaneous expenses such as postage, telephone, express mail, and printing (Identify the item, cost per

unit, number of items, and total dollars):

- (2) The following expenses are specifically not eligible for research and development cost reimbursement:
  - (i) Copyright or patent fees;
  - (ii) Training costs;
  - (iii) State filing fees and expenses;
- (iv) Normal ongoing administrative expenses;
  - (v) Paid or incurred losses;
  - (vi) Loss adjustment expenses;
  - (vii) Sales commission;
  - (viii) Marketing costs;
  - (ix) Indirect overhead costs;
  - (x) Lobbying costs;
- (xi) Product or applicant liability resulting from the research, development, preparation or marketing of the policy;
- (xii) Copyright infringement claims resulting from the research, development, preparation or marketing of the policy;
- (xiii) Costs of making program changes as a result of case or statutory law effecting the policy; and
- (xiv) Maintenance costs associated with the submission.
- (j) Requests for reimbursement of maintenance costs for submissions approved after publication of this subpart must be supported by itemized statements and supporting documentary evidence for each reinsurance year in the maintenance period. For submissions approved prior to publication of this subpart, the applicant may provide itemized statements and supporting documentary evidence or may request to receive not more than 15 percent of the amount of reimbursement for research and development costs, as determined in accordance with §400.712, for the first reinsurance year in the maintenance period. For all subsequent reinsurance years, itemized and supporting documentary evidence must be provided. Actual costs submitted will be examined for reasonableness and may be adjusted at the sole discretion of the Board.
- (1) Maintenance costs for the following activities may be reimbursed:
- (i) Expansion of the original submission to cover additional commodities;
- (ii) Expansion of the original submission into additional counties or states;

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- (iii) Reasonable and required modifications to the policy and any related materials;
- (iv) Adjustment to premium rates and commodity prices as necessary or required; and
- (v) Other costs associated with maintaining the policy, as determined by the Board.
  - (2) [Reserved]
- (k) Not later than six months prior to the end of the last reinsurance year in which a maintenance reimbursement will be paid, as approved by the Board, the applicant must notify FCIC regarding its election of the treatment of the policy or plan of insurance for subsequent reinsurance years.
- (1) The applicant must notify FCIC whether it intends to:
- (i) Continue to maintain the policy or plan of insurance and charge a user fee, as approved by the Board, to approved insurance providers for all policies earning premium to cover maintenance expenses. It is the sole responsibility of the applicant to collect such fees from the approved insurance providers and any indebtedness for such fees must be resolved by the applicant and approved insurance provider. Applicants may request that FCIC provide the number of policies sold by each approved insurance provider. Such information will be provided not later than 90 days after such request is made or not later than 90 days after the requisite information has been provided to FCIC by the approved insurance provider, which ever is later; or
- (ii) Transfer responsibility for maintenance to FCIC.  $\label{eq:first} % \begin{array}{l} \left( \frac{1}{2} \frac{$ 
  - (2) If the applicant elects to:
- (i) Transfer the policy or plan of insurance to FCIC, FCIC may, at its sole discretion, elect to withdraw the availability of the policy or plan of insurance or continue to maintain the policy or plan of insurance; or
- (ii) Continue to maintain the policy or plan of insurance, at the time of the election, the applicant must submit a request for approval of the user fee by the Board.
- (3) Requests for approval of the user fee must be accompanied by written documentation to support that the amount requested will only cover maintenance costs.

- (4) The Board will approve the amount of user fee that is payable to the applicant by approved insurance providers unless the Board determines that the user fee charged:
- (i) Is unreasonable in relation to the maintenance costs associated with the policy or plan of insurance; or
- (ii) Unnecessarily inhibits the use of the policy or plan of insurance by other approved insurance providers.
- (5) Reasonableness of the user fees will be determined by the Board based on a comparison with the amount of reimbursement for maintenance previously received, the number of policies, the number of approved insurance providers, and the expected total amount of user fees to be received in any reinsurance year.
- (6) A user fee unnecessarily inhibits the use of a policy or plan of insurance if it is so high that other approved insurance providers are unable to pay such fees because of the volume of business currently underwritten by the approved insurance provider.
- (7) The user fee charged to each approved insurance provider will be considered payment in full for the use of such policy, plan of insurance or rate of premium for the reinsurance year in which payment is made.
- (1) The Board may consider information from the Equal Access to Justice Act, 5 U.S.C. 504, the Bureau of Labor Statistic's Occupational Employment Statistics Survey, the Bureau of Labor Statistic's Employment Cost Index, and any other information determined applicable by the Board, in making a determination whether to approve a submission for reimbursement of research, development, or maintenance costs under this section or the amount of reimbursement.
- (m) For purposes of this section, rights to, or obligations of, research and development reimbursement, maintenance cost reimbursement, or user fees cannot be transferred from any individual or entity unless specifically approved in writing by the Board.

## § 400.713 Non-Reinsured supplemental (NRS) policy.

(a) The reinsured company must submit three copies of the new or revised NRS policy and related materials to